

Message Text

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PAGE 01 ROME 05359 111805Z

51
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 PA-01 PRS-01 USIA-06

IO-10 TRSE-00 SS-15 NSC-05 L-02 /069 W
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P 111703Z APR 75
FM AMEMBASSY ROME
TO SECSTATE WASHDC PRIORITY 570

LIMITED OFFICIAL USE ROME 5359

E.O. 11652: N/A
TAGS: EAIR, IT
SUBJECT: CIVAIR-PAA'S NEW COMMISSION SYSTEM FOR SALES AGENTS

1. APRIL 11 ITALIAN PRESS REPORTS PAA HAS ADOPTED, RETROACTIVE TO APRIL 1, 1975, A NEW COMMISSION SYSTEM FOR ITS SALES AGENTS AND, AT SAME TIME, HAS WITHDRAWN FROM IATA AGREEMENT ON TRAVEL AGENT COMMISSION STRUCTURE.

2. LOCAL PAA REP INFORMED EMBOFF THAT HE WAS CONTACTED APRIL 11 BY HIGHEST LEVEL ALITALIA OFFICIAL WHO INFORMED HIM THAT NEW COMMISSION SYSTEM IS CONTRARY TO US-ITALY AIR TRANSPORT AGREEMENT AND IATA REGULATIONS AND THAT ALITALIA IS TAKING IMMEDIATE STEPS THROUGH CIVILAVIA TO PREVENT IMPLEMENTATION NEW COMMISSION SYSTEM IN ITALY. ALITALIA CITES ARTICLE 10(B) OF AGREEMENT AND ARGUES THAT ANY COMMISSION ABOVE SEVEN (7) PERCENT LEVEL SET BY IATA IS "EXCESSIVE".

3. EMBASSY ANTICIPATES THAT ALITALIA WILL ALSO SEEK CAB ACTION TO PREVENT IMPLEMENTATION NEW PAA COMMISSION SYSTEM IN US.

4. EMBASSY WOULD APPRECIATE DEPARTMENT'S VIEWS.BEAUDRY

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LABOR RELATIONS, CIVIL AVIATION, PERSONNEL, AVIATION AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 11 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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